
**STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION
DIVISION OF PURCHASE AND CONTRACT
AGENCY SPECIFIC TERM CONTRACT**

Contract Title	Laerdal Training Manikins And Accessories
Bid (Contract) Number	201000483
Effective Dates	July 1, 2011 through June 30, 2013
P&C Administrator	Marilyn Wall
Phone	919-807-4529
E-Mail	marilyn.wall@ncmail.net
Last Updated	August 25, 2011

1. General Information:

This contract is for specific for Laerdal Manikins and Accessories. The majority of items listed are compatible with existing equipment.

2. Scope of Contract

This is an agency specific term contract for The Department Of Community Colleges.

3. Taxes

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

4. Placement of Orders

Orders will be placed throughout the contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective contractor(s) or their designated suppliers. Contract changes, if any, over the life of the contract are implemented by contract addenda released by the Contract Administrator to the contractor

5. Delivery

Delivery within 2-6 Weeks.

In the event the delivery is not received within the contract delivery period, the contractor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND in the North Carolina General Contract Terms and Conditions, and the state may procure the articles or services from other sources and hold the contractor responsible for excess cost occasioned thereby.

6. Transportation Charges

There is no minimum order. All goods shall be delivered FOB DESTINATION when shipped to a single destination.

NOTE: If the contractor makes partial shipments to one destination, all shipments of the order shall be sent FOB DESTINATION with NO additional transportation charges added. **Note!** All shipments should be inspected for damage immediately upon receipt.

7. Item Pricing Information:

The contract has line item pricing. The remainder of the Laerdal Product Line list discounts for additional manikins and accessories

Laerdal Training Manikins And Accessories

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			SIMMAN 3G			
1	1	212-01001	SimMan 3G Patient Simulator w/12" Monitor:	\$ 66,500.00	2.00%	\$ 65,170.00
			Includes SimMan 3G Manikin, Software and License, Operator's tablet PC, Patient Monitor and Software, Patient Cables, Webcam, Drug Recognition Kit, Soft Sided Transportation Cases, 1 Year Warranty.			
2	1	212-83050	SimMan 3G Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			
3	1	212-90150	Intro to SimMan 3G On Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
4	1	212-90250	SimMan 3G Update On Site - 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 71,922.20
5	1	212-01101	SimMan 3G Patient Simulator w/17" Monitor	\$ 67,500.00	2.00%	\$ 66,150.00
			Includes SimMan 3G Manikin, Software and License, Operator's tablet PC, Patient Monitor and Software, Patient Cables, Webcam, Drug Recognition Kit, Soft Sided Transportation Cases, 1 Year Warranty.			
6	1	212-83050	SimMan 3G Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			
7	1	212-90150	Intro to SimMan 3G On Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
8	1	212-90250	SimMan 3G Update On Site - 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 72,902.20
			3G Parts and Accessory Options			
9	1	212-07450	SimMan 3G Bleeding Modules	\$ 3,200.00	2.00%	\$3,136.00
			Includes Amputated Arm, Gunshot Arm, Amputated Leg, Gunshot Leg, Hardware Kit and DFU.			
10	1	212-07150	Carry Case, Rugged	\$ 1,800.00	8.00%	\$ 1,656.00
11	1	212-19550	SimMan 3G Instructor Application License Key	\$ 1,500.00	0.00%	\$ 1,500.00
12	1	210-08001	Advanced Video System	\$ 8,395.00	3.00%	\$ 8,143.15
			Includes Desktop Computer w/Advanced Video Card, LCD Monitor, AVS Software, Audio, and Video Cable Adapter.			
13	1	1008408	Custom Installation	\$ 1,445.00	2.00%	\$1,416.10
			For Installation of AVS System.			
14	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$37.26

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
15	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$37.26
16	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$92.00
			3G Warranty and Service Options			
17	1	212-VPLUSP3	SimMan 3G ValuePlus Platinum Year 3 Service Program	\$ 18,495.00	0.00%	\$ 18,495.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.			
18	1	212-VPLUSP5	SimMan 3G ValuePlus Platinum Year 5 Service Program	\$ 32,995.00	0.00%	\$ 32,995.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.			
19	1	212-00050EXW1	SimMan 3G 1 Year Extended Warranty	\$ 5,000.00	0.00%	\$ 5,000.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
20	1	212-00050PMC	SimMan 3G Preventive Maintenance On-Site	\$ 3,995.00	0.00%	\$ 3,995.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
21	1	212-00050PMR	SimMan 3G Preventive Maintenance Return	\$ 2,500.00	0.00%	\$ 2,500.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
22	1	212-00050LNR1	SimMan 3G Loaner Program	\$ 1,995.00	0.00%	\$ 1,995.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
23	1	454-90350	Custom Technical Service	\$ 1,445.00	2.00%	\$ 1,416.10

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			3G Curriculum Options			
24	1	215-00050	SimStore Content	\$ 1,000.00	0.00%	\$1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
25	1	210-94050	First 5 Minutes Curriculum - Instructor Mode	\$ 2,645.00	8.00%	\$ 2,433.40
			*Initial purchase must include 210-94850 First 5 Minutes Participant Pack			
26	1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	8.00%	\$ 322.00
27	1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	8.00%	\$ 92.00
28	1	210-93050	Rapid Response Team Training - Instructor Mode	\$ 3,645.00	8.00%	\$ 3,353.40
			*Initial purchase must include 210-93550 Rapid Response Participant Box			
29	1	210-93550	Rapid Response Participant Box	\$ 350.00	8.00%	\$ 322.00
30	1	210-93450	Rapid Response Instructor Pack	\$ 100.00	8.00%	\$ 92.00
			3G Training Options			
31	1	212-91050	Intro to SimMan 3G, No Travel	\$ 1,000.00	2.00%	\$ 980.00
	1		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
32	1	212-90950	Intro to SimMan 3G Class	\$ 2,495.00	2.00%	\$ 2,445.10
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
33	1	212-90550	Scenario Programming SimMan 3G Cust Site - 1 Day	\$ 1,850.00	2.00%	\$1,813.00
34	1	212-90850	Teaching with Scenarios SimMan 3G - 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
35	1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00	2.00%	\$ 2,445.10
			SIMMAN ESSENTIAL NON-BLEEDING			
			with 12" monitor			
36	1	213-01001	SimMan Essential w/12 " Instructor PC	\$ 39,000.00	2.00%	\$38,220.00
			Includes SimMan Essential Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.			
37	1	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00	2.00%	\$ 2,641.10
38	1	213-83050	Installation SimMan Essential	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
39	1	213-90150	Introduction to SimMan Essential - Customer Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
40	1	213-90250	SimMan Essential Update course - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
						\$47,613.30
		with 17" monitor				
41	1	213-01001	SimMan Essential w/12 " Instructor PC	\$ 39,000.00	2.00%	\$38,220.00
			Includes SimMan Essential Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.			
42	1	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00	2.00%	\$ 3,131.10
43	1	213-83050	Installation SimMan Essential	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			\$ -
44	1	213-90150	Introduction to SimMan Essential - Customer Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
45	1	213-90250	SimMan Essential Update course - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
						\$48,103.30
			SIMMAN ESSENTIAL BLEEDING			
			with 12" monitor			
46	1	214-01001	SimMan Essential Bleeding w/12" Instructor PC	\$ 45,000.00	2.00%	\$ 44,100.00
			Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.			
47	1	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00	2.00%	\$ 2,641.10
48	1	214-83050	Installation SimMan Essential Bleeding	\$ 1,445.00	2.00%	\$1,416.10
			Must be purchased if Value Plus Program is not purchased.			
49	1	214-90150	Introduction to SimMan Essential Bleeding - Customer Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
50	1	214-90250	SimMan Essential Bleeding Update Course - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
						\$53,493.30
		with 17" monitor				

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
51	1	214-01001	SimMan Essential Bleeding w/12" Instructor PC	\$ 45,000.00	2.00%	\$ 44,100.00
			Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.			
52	1	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00	2.00%	\$ 3,131.10
53	1	214-83050	Installation SimMan Essential Bleeding	\$ 1,445.00	2.00%	\$1,416.10
			Must be purchased if Value Plus Program is not purchased.			
54	1	214-90150	Introduction to SimMan Essential Bleeding - Customer Site	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
55	1	214-90250	SimMan Essential Bleeding Update Course - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
						\$53,983.30
			<i>Essential Parts and Accessory Options</i>			
56	1	213-19150	DFU	\$ 33.00	8.00%	\$ 30.36
57	1	213-19350	Quick Setup Guide, Poster	\$ 25.00	8.00%	\$ 23.00
58	1	213-19550	SimMan Essential License (1) Instructor Application	\$ 1,500.00	0.00%	\$ 1,500.00
59	1	214-19550	SimMan Essential Bleeding License (1) Instructor Application	\$ 1,500.00	0.00%	\$ 1,500.00
60	1	213-19750	SimMan Essential SW Installation DVD	\$ 20.00	8.00%	\$ 18.40
61	1	214-19750	SimMan Essential Bleeding SW Installation DVD	\$ 20.00	8.00%	\$ 18.40
62	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
63	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
64	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			<i>Essential Warranty and Service Options</i>			
65	1	213-VPLUSP3	SimMan Essential ValuePlus Platinum (3 yr.)	\$ 11,345.00	0.00%	\$ 11,345.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.			
66	1	214-VPLUSP3	SimMan Essential Bleeding ValuePlus Platinum (3 yr.)	\$ 11,345.00	0.00%	\$ 11,345.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.			
67	1	213-VPLUSP5	SimMan Essential ValuePlus Platinum (5 yr.)	\$ 19,495.00	0.00%	\$ 19,495.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
68	1	214-VPLUSP5	SimMan Essential Bleeding ValuePlus Platinum (5 yr.)	\$ 19,495.00	0.00%	\$ 19,495.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.			
69	1	213-00050EXW1	SimMan Essential Extended Warranty yr 2	\$ 3,150.00	0.00%	\$ 3,150.00
			Covers Yr 2. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
70	1	214-00050EXW1	SimMan Essential Bleeding Extended Warranty yr 2	\$ 3,150.00	0.00%	\$ 3,150.00
			Covers Yr 2. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
71	1	213-00050EXW2	SimMan Essential Extended Warranty yr 2-3	\$ 6,300.00	0.00%	\$ 6,300.00
			Covers Yr 2 & 3. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
72	1	214-00050EXW2	SimMan Essential Bleeding Extended Warranty yr 2-3	\$ 6,300.00	0.00%	\$ 6,300.00
			Covers Yrs 2 & 3. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
73	1	213-00050EXW3	SimMan Essential Extended Warranty yr 2-4	\$ 9,450.00	0.00%	\$ 9,450.00
			Covers Yrs 2, 3 & 4. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
74	1	214-00050EXW3	SimMan Essential Bleeding Extended Warranty yr 2-4	\$ 9,450.00	0.00%	\$ 9,450.00
			Covers Yrs 2, 3 & 4. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
75	1	213-00050EXW4	SimMan Essential Extended Warranty yr 2-5	\$ 12,600.00	0.00%	\$ 12,600.00
			Covers Yrs 2, 3, 4 & 5. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
76	1	214-00050EXW4	SimMan Essential Bleeding Extended Warranty yr 2-5	\$ 12,600.00	0.00%	\$ 12,600.00
			Covers Yrs 2, 3, 4 & 5. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
77	1	213-00050PMC	SimMan Essential Preventative Maintenance Customer Site (includes 1 PM per year)	\$ 2,250.00	0.00%	\$ 2,250.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
78	1	214-00050PMC	SimMan Essential Bleeding Preventative Maintenance Customer Site (includes 1 PM per year)	\$ 2,250.00	0.00%	\$ 2,250.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
79	1	213-00050PMR	SimMan Essential Preventative Maintenance Return to Laerdal (includes 1 PM per year)	\$ 1,195.00	0.00%	\$ 1,195.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
80	1	214-00050PMR	SimMan Essential Preventative Maintenance Return to Laerdal (includes 1 PM per year)	\$ 1,195.00	0.00%	\$ 1,195.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
81	1	213-00001LNR1	SimMan Essential Loaner Program 1 Year	\$ 1,360.00	0.00%	\$ 1,360.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
82	1	214-00001LNR1	SimMan Essential Bleeding Loaner Program 1 Year	\$ 1,360.00	0.00%	\$ 1,360.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
83	1	213-00001LNR2	SimMan Essential Loaner Program 2 Years	\$ 2,720.00	0.00%	\$ 2,720.00
			2 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
84	1	214-00001LNR2	SimMan Essential Bleeding Loaner Program 2 Years	\$ 2,720.00	0.00%	\$ 2,720.00
			2 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
85	1	213-00001LNR3	SimMan Essential Loaner Program 3 Years	\$ 4,080.00	0.00%	\$ 4,080.00
			3 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
86	1	214-00001LNR3	SimMan Essential Bleeding Loaner Program 3 Years	\$ 4,080.00	0.00%	\$ 4,080.00
			3 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
87	1	213-00001LNR4	SimMan Essential Loaner Program 4 Years	\$ 5,440.00	0.00%	\$ 5,440.00
			4 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
88	1	214-00001LNR4	SimMan Essential Bleeding Loaner Program 4 Years	\$ 5,440.00	0.00%	\$ 5,440.00
			4 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
89	1	213-00001LNR5	SimMan Essential Loaner Program 5 Years	\$ 6,800.00	0.00%	\$ 6,800.00
			5 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
90	1	214-00001LNR5	SimMan Essential Bleeding Loaner Program 5 Years	\$ 6,800.00	0.00%	\$ 6,800.00
			5 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
			<i>Essential Curriculum Options</i>			
91	1	215-99950	SimStore Content	\$ 1,000.00	0.00%	\$1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
92	1	210-94050	First 5 Minutes Curriculum - Instructor Mode	\$ 2,645.00	8.00%	\$ 2,433.40
			*Initial purchase must include 210-94850 First 5 Minutes Participant Pack			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
93	1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	8.00%	\$ 322.00
94	1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	8.00%	\$ 92.00
95	1	210-93050	Rapid Response Team Training - Instructor Mode	\$ 3,645.00	8.00%	\$ 3,353.40
			*Initial purchase must include 210-93550 Rapid Response Participant Box			
96	1	210-93550	Rapid Response Participant Box	\$ 350.00	8.00%	\$ 322.00
97	1	210-93450	Rapid Response Instructor Pack	\$ 100.00	8.00%	\$ 92.00
			Essential Training Options			
98	1	213-95050	SimMan Essential eLearning Course	\$ 50.00	2.00%	\$ 49.00
99	1	214-95050	SimMan Essential Bleeding eLearning Course	\$ 50.00	2.00%	\$ 49.00
100	1	213-90550	Scenario Programming for SimMan Essential - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
101	1	214-90550	Scenario Programming for SimMan Essential Bleeding - Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00
102	1	213-90950	Introduction to SimMan Essential - at Laerdal	\$ 2,495.00	2.00%	\$ 2,445.10
	1		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
103	1	214-90950	Introduction to SimMan Essential Bleeding - at Laerdal	\$ 2,495.00	2.00%	\$ 2,445.10
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
104	1	213-91050	Introduction to SimMan Essential - at Laerdal, No Travel	\$ 1,000.00	2.00%	\$ 980.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
105	1	214-91050	Introduction to SimMan Essential Bleeding - at Laerdal, No Travel	\$ 1,000.00	2.00%	\$ 980.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
			SIMMOM ADVANCED			
106	1	378-00001	SimMom Adv w/ Cpl Peri Mkn, VSim, PC & Monitor	\$ 29,900.00	2.00%	\$29,302.00
			Includes: SimMom Simulator, Birthing Baby, 4 Uteri Modules, VitalSim Control Unit, Laptop PC, Touch Screen Monitor, USB Webcam, SimNewB Compressor Blood Pressure Cuff, Consumables, Software, DFU, and a Carry Case.			
107	1	377-83050	Installation SimMom Customer Site	\$ 1,445.00	2.00%	\$ 1,416.10
			If Value Plus Program is not purchased.			
108	1	377-90150	Intro SimMom Customer Site 2 Days	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
109	1	377-90250	SimMom Update Customer Site 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 36,054.20

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			SIMMOM STANDARD			
110	1	378-10001	SimMom Adv w/ Std Peri Mkn, VSim & PC	\$ 28,800.00	2.00%	\$ 28,224.00
			Includes: SimMom Simulator, Birthing Baby, 4 Uteri Modules, VitalSim Control Unit, Laptop PC, USB Webcam, Blood Pressure Cuff, SimNewB Compressor, Consumables, Software, DFU, and a Carry Case.			
111	1	377-83050	Installation SimMom Customer Site	\$ 1,445.00	2.00%	\$ 1,416.10
			If Value Plus Program is not purchased.			
112	1	377-90150	Intro SimMom Customer Site 2 Days	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
113	1	377-90250	SimMom Update Customer Site 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 34,976.20
			<i>SimMom Parts and Accessory Options</i>			
114	1	377-11950	SimMom Adv SW & Lic	\$ 5,500.00	0.00%	\$ 5,500.00
115	1	377-11951	SimMom Adv SW Lic Key Only	\$ 1,500.00	0.00%	\$ 1,500.00
116	1	377-11952	SimMom Adv SW CD Only	\$ 20.00	0.00%	\$20.00
			<i>SimMom Warranty and Service Options</i>			
117	1	377-05050EXW1	SimMom EXW, 1 extra year	\$ 3,150.00	0.00%	\$ 3,150.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
118	1	377-05050EXW2	SimMom EXW, 2 extra years	\$ 6,300.00	0.00%	\$ 6,300.00
119	1	377-05050EXW3	SimMom EXW, 3 extra years	\$ 9,450.00	0.00%	\$ 9,450.00
120	1	377-05050EXW4	SimMom EXW, 4 extra years	\$ 12,600.00	0.00%	\$ 12,600.00
121	1	377-05050PMB	SimMom PM Return	\$ 1,195.00	0.00%	\$ 1,195.00
122	1	377-05050PMC	SimMom PM Customer Site	\$ 2,250.00	0.00%	\$ 2,250.00
123	1	377-05050LNR1	SimMom Loaner 1yr Program	\$ 1,360.00	0.00%	\$ 1,360.00
124	1	377-05050LNR2	SimMom Loaner 2yr Program	\$ 2,720.00	0.00%	\$ 2,720.00
125	1	377-05050LNR3	SimMom Loaner 3yr Program	\$ 4,080.00	0.00%	\$ 4,080.00
126	1	377-05050LNR4	SimMom Loaner 4yr Program	\$ 5,440.00	0.00%	\$ 5,440.00
127	1	377-05050LNR5	SimMom Loaner 5yr Program	\$ 6,800.00	0.00%	\$ 6,800.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
128	1	377-VPLUSP3	SimMom ValuePlus Platinum 3 yr	\$ 11,345.00	0.00%	\$ 11,345.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			-
129	1	377-VPLUSP5	SimMom ValuePlus Platinum 5 yr	\$ 19,495.00	0.00%	\$ 19,495.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			
			<i>SimMom Curriculum Options</i>			
130	1	215-00050	SimStore Content	\$ 1,000.00	0.00%	\$ 1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
			<i>SimMom Training Options</i>			
131	1	377-90050	Intro SimMom Class w/o Travel 2 Days	\$ 1,000.00	2.00%	\$ 980.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
132	1	377-90950	Intro SimMom Class 2 Days	\$ 2,495.00	2.00%	\$ 2,445.10
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
			PROMPT			
133	1	376-00050	PROMPT Birthing Simulator-Standard	\$ 4,425.00	8.00%	\$ 4,071.00
	1		Includes Birthing Mother, Standard Baby, Placenta, Lubricant, Soft Carry Case & DFU.			
134	1	376-00550	PROMPT Birthing Simulator-Force Monitoring	\$ 7,125.00	8.00%	\$ 6,555.00
			Includes Birthing Mother, Force Monitoring Baby, Force Monitoring Software, Lubricant, Placenta, Soft Carry Case & DFU.			
135	1	376-02250	Birthing Baby Force Monitoring (To upgrade Standard to Force)	\$ 4,710.00	8.00%	\$ 4,333.20
136	1	376-01050	PROMPT Birthing Simulator - Value Set	\$ 10,750.00	8.00%	\$ 9,890.00
137	1	376-01000	Interprofessional Obstetrical Training Scenarios	\$ 1,800.00	8.00%	\$ 1,656.00
138	1	376-10050	Intro to Obstetrical Simulation eLearning	\$ 50.00	8.00%	\$ 46.00
139	1	377-10050	Prompt Plus Elearning	\$ 50.00	8.00%	\$ 46.00
140	1	376-90550	Teaching w/Scenarios (OB Sim) Customer Site	\$ 1,850.00	2.00%	\$ 1,813.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
141	1	376-29950	Preventative Maintenance Replacement Kit (Non-Episiotomy)	\$ 900.00	8.00%	\$ 828.00
142	1	376-39950	Preventative Maintenance Replacement Kit (Episiotomy)	\$ 900.00	8.00%	\$ 828.00
143	1	376-00001LNR1	Prompt Loaner, 1 yr Standard	\$ 470.00	0.00%	\$ 470.00
144	1	376-00002LNR2	Prompt Loaner, 1 yr Force Monitoring	\$ 470.00	0.00%	\$ 470.00
145	1	376-05050EXW	Prompt 1 yr Extended Warranty	\$ 1,142.00	0.00%	\$ 1,142.00
146	1	376-39960	Force Monitor Protection Plan (Recalibration)	\$ 70.00	0.00%	\$ 70.00
147	1	376-02950	Lubricant	\$ 11.00	8.00%	\$ 10.12
148	1	376-02050	Birthing Mother	\$ 3,140.00	8.00%	\$ 2,888.80
149	1	376-02150	Birthing Baby - Standard	\$ 1,645.00	8.00%	\$ 1,513.40
150	1	376-02350	Birthing Placenta	\$ 425.00	8.00%	\$ 391.00
151	1	376-02450	Episiotomy Birthing Abdomen & Perineum	\$ 450.00	8.00%	\$ 414.00
152	1	376-02650	Birthing Perineal Muscles	\$ 220.00	8.00%	\$ 202.40
153	1	220-25050	Newborn Anne	\$ 1,900.00	8.00%	\$ 1,748.00
154	1	220-03550	Anomaly Kit for Newborn Anne/SimNewB	\$ 1,400.00	8.00%	\$ 1,288.00
			MAMA NATALIE			
155	1	340-00233	MamaNatalie Complete Dark	\$ 750.00	2.00%	\$ 735.00
			Includes: MamaNatalie birthing simulator, Placenta w/umbilical cord, Blood concentrate, NeoNatalie Suction, gloves, Fetal stethoscope, Fluid collection tray, Fluid drain, Urine catheter, 20 ml syringe, NeoNatalie Baby dark skin, Backback and DFU.			
156	1	340-00333	MamaNatalie Complete Light	\$ 750.00	2.00%	\$ 735.00
			Includes: MamaNatalie birthing simulator, Placenta w/umbilical cord, Blood concentrate, NeoNatalie Suction, gloves, Fetal stethoscope, Fluid collection tray, Fluid drain, Urine catheter, 20 ml syringe, NeoNatalie Baby light skin, Backback and DFU.			
			ALS SIMULATOR			
		Advanced				
157	1	205-05050	ALS Simulator Manikin	\$ 10,950.00	3.00%	\$ 10,621.50
158	1	200-10001	VitalSim	\$ 2,450.00	8.00%	\$ 2,254.00
159	1	205-09001	ALS Simulator Peripheral Kit Complete	\$ 8,000.00	3.00%	\$ 7,760.00
			Includes Laptop, Patient Monitor, USB Webcam & Hub, Advanced Software.			
160	1	205-83150	ALS Simulator Adv Installation	\$ 1,445.00	2.00%	\$1,416.10
			Must be purchased if Value Plus Program is not purchased.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
161	1	205-90350	Intro to ALS Simulator Advanced On Site	\$ 3,595.00	3.00%	\$ 3,487.15
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
162	1	205-91250	ALS Simulator Advanced Update On Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
						\$ 27,333.25
		Standard				
163	1	205-05050	ALS Simulator Manikin	\$ 10,950.00	3.00%	\$ 10,621.50
164	1	200-10001	VitalSim	\$ 2,450.00	8.00%	\$ 2,254.00
165	1	205-90150	Intro to ALS Simulator Standard Class On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
166	1	205-90250	ALS Simulator Standard Update On Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
						\$ 16,464.50
			ALS Parts and Accessory Options			
167	1	200-20150	VitalSim Sounds Trainer	\$ 628.50	8.00%	\$ 578.22
168	1	205-11950	ALS Simulator Advanced Software	\$ 4,500.00	3.00%	\$ 4,365.00
169	1	381500	Trauma Modules	\$ 1,944.00	8.00%	\$ 1,788.48
170	1	276-15001	Simulated NBC Modules	\$ 1,227.00	3.00%	\$ 1,190.19
171	1	381550	Bleeding Control Modules	\$ 1,944.00	3.00%	\$ 1,885.68
172	1	276-16001	Small Pox Module	\$ 130.00	3.00%	\$ 126.10
173	1	380462	Genitalia Kit	\$ 97.00	3.00%	\$ 94.09
174	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
175	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
176	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			ALS Warranty and Service Options			
177	1	205-83050	ALS Simulator Std Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			
178	1	205-VPLUSPA3	ALS Simulator Adv ValuePlus Platinum Year 3 Service Program	\$ 6,195.00	0.00%	\$ 6,195.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			
179	1	205-VPLUSP3	ALS Simulator Std ValuePlus Platinum Year 3 Service Program	\$ 6,195.00	0.00%	\$ 6,195.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			
180	1	205-VPLUSPA5	ALS Simulator Adv ValuePlus Platinum Year 5 Service Program	\$ 10,195.00	0.00%	\$ 10,195.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
181	1	205-VPLUSP5	ALS Simulator Std ValuePlus Platinum Year 5 Service Program	\$ 10,195.00	0.00%	\$ 10,195.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			
182	1	205-05050EXW1	ALS Simulator Extended Warranty (One Year)	\$ 1,260.00	0.00%	\$ 1,260.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
183	1	205-05050PMC	ALS Simulator Preventive Maintenance On-Site	\$ 1,395.00	0.00%	\$ 1,395.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
184	1	205-05050PMB	ALS Simulator Preventive Maintenance Return	\$ 650.00	0.00%	\$ 650.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
185	1	205-05050LNR1	ALS Simulator Loaner Program	\$ 595.00	0.00%	\$ 595.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
186	1	200-10001EXW	VitalSim Extended Warranty (One Year)	\$ 160.00	3.00%	\$ 155.20
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
			ALS Curriculum Options			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
187	1	215-00050	SimStore Content	\$ 1,000.00	0.00%	\$1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
188	1	200-17001	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim	\$ 3,000.00	8.00%	\$ 2,760.00
189	1	200-17101	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim CD ONLY	\$ 1,500.00	8.00%	\$ 1,380.00
190	1	80-1496	ACLS VitalSim Scenarios for ALS Simulator	\$ 4,194.00	8.00%	\$ 3,858.48
191	1	80-1526	ACLS VitalSim Scenarios for ALS Simulator CD Only	\$ 2,097.00	8.00%	\$ 1,929.24
192	1	200-17201	Emergency Preparedness Scenarios - Terrorism for VitalSim	\$ 3,750.00	8.00%	\$ 3,450.00
193	1	200-18201	Emergency Preparedness Scenarios - Terrorism for VitalSim CD ONLY	\$ 1,875.00	8.00%	\$ 1,725.00
194	1	MS100	Moderate Sedation Toolkit	\$ 5,995.00	3.00%	\$ 5,815.15
			Toolkit and web access for 25 users.			
195	1	MS101	Moderate Sedation Web Access Keys	\$ 1,000.00	3.00%	\$ 970.00
			Access keys to Online course for additional 20 users.			
196	1	SEP200	Sepsis Toolkit	\$ 5,995.00	3.00%	\$ 5,815.15
			Toolkit and web access for 25 users.			
197	1	SEP201	Sepsis Web Access Keys	\$ 1,000.00	3.00%	\$ 970.00
			Access keys to Online course for additional 20 users.			
198	1	210-93050	Rapid Response Curriculum Box	\$ 3,645.00	8.00%	\$ 3,353.40
			*Initial purchase must include 210-93550 Rapid Response Participant Box			
199	1	210-93550	Rapid Response Participant Box	\$ 350.00	8.00%	\$ 322.00
200	1	210-93450	Rapid Response Instructor Pack	\$ 100.00	8.00%	\$ 92.00
201	1	211-90950	Rapid Response Instructor Course	\$ 2,895.00	8.00%	\$ 2,663.40
202	1	210-94050	First 5 Minutes Curriculum Box	\$ 2,645.00	8.00%	\$ 2,433.40
			*Initial purchase must include 210-94850 First 5 Minutes Participant Pack			
203	1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	8.00%	\$ 322.00
204	1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	8.00%	\$ 92.00
205	1	211-90850	First 5 Minutes Instructor Course	\$ 2,895.00	8.00%	\$ 2,663.40
			ALS Training Options			
206	1	205-90050	Intro to ALS Simulator Advanced Class, No Travel	\$ 1,000.00	3.00%	\$ 970.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
207	1	205-91050	Intro to ALS Sim Std w/o Travel	\$ 1,000.00	3.00%	\$ 970.00
208	1	205-10050	Intro to ALS Sim SDL	\$ 50.00	3.00%	\$ 48.50

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
209	1	205-91950	Intro to ALS Simulator Advanced Class	\$ 2,495.00	3.00%	\$ 2,420.15
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
210	1	205-90950	Intro to ALS Sim Std at Laerdal	\$ 1,850.00	3.00%	\$ 1,794.50
211	1	205-91850	Teaching Scenarios ALS Sim Adv Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
212	1	205-90850	Teaching Scenarios ALS Sim Std Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
213	1	205-91550	Scenario Programming ALS Sim Adv Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
214	1	205-90550	Scenario Programming ALS Sim Std Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
215	1	205-91650	Scenario Programming ALS Sim Adv at Laerdal Site	\$ 1,850.00	3.00%	\$ 1,794.50
216	1	205-90650	Scenario Programming ALS Sim Std at Laerdal Site	\$ 1,850.00	3.00%	\$ 1,794.50
217	1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00	3.00%	\$ 2,420.15
218	1	454-90350	Custom Technical Service	\$ 1,445.00	3.00%	\$ 1,401.65
			SIMJUNIOR			
		Advanced				
219	1	233-00001	SimJunior Advanced w/Peripheral Kit Complete	\$ 23,500.00	2.00%	\$ 23,030.00
			Includes SimJunior manikin, VitalSim Control Unit with Software & Remote Control, Laptop PC, Touch Screen Monitor, USB Webcam, Blood Pressure Cuff, Consumables, Advanced Software, DFU and Carry Case.			
220	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
221	1	233-83150	Installation SimJr Adv Customer Site	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			
222	1	233-90350	Intro SimJr Adv Customer Site, 2 Days	\$ 3,595.00	2.00%	\$ 3,523.10
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
223	1	233-91250	SimJr Adv Update Customer Site , 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 32,036.20
		Standard				
224	1	232-00001	SimJunior Standard	\$ 14,500.00	2.00%	\$ 14,210.00
			Includes SimJunior manikin, VitalSim Control Unit with Software & Remote Control, Blood Pressure Cuff, Consumables, DFU and Carry Case.			
225	1	232-83050	Installation SimJr Std Customer Site	\$ 1,445.00	2.00%	\$ 1,416.10
			Must be purchased if Value Plus Program is not purchased.			
226	1	232-90150	Intro SimJr Std Customer Site, 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
227	1	232-90250	SimJr Std Update Customer Site, 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
						\$ 19,252.10

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			SimJunior Parts and Accessory Options			
228	1	277-00001	Pediatric Trauma Modules	\$ 1,159.00	2.00%	\$ 1,135.82
229	1	220-00250	SNB IV BAG-500 ml	\$ 58.00	2.00%	\$ 56.84
230	1	231-00101	SET; LEG-PEDI I.O. STD	\$ 117.00	2.00%	\$ 114.66
231	1	231-00101B	SET; LEG-PEDI I.O. BLK	\$ 117.00	2.00%	\$ 114.66
232	1	231-00101T	SET; LEG-PEDI I.O. TAN	\$ 117.00	2.00%	\$ 114.66
233	1	231-00750*	LEG; RT-PD CPR W/IO-STD	\$ 250.00	2.00%	\$ 245.00
234	1	200-10550	AC ADAPTER (MULTI)	\$ 77.00	2.00%	\$ 75.46
235	1	375-70150	SKIN/VEIN SET; PEDI MV	\$ 158.00	2.00%	\$ 154.84
236	1	200-03050	SET; PUPIL INSERTS KIT	\$ 125.00	2.00%	\$ 122.50
237	1	200-03050B	SET; PUPIL INSERTS KIT-BROWN	\$ 125.00	2.00%	\$ 122.50
238	1	205-03950	CHESTRISE BLADDER ALS	\$ 29.00	2.00%	\$ 28.42
239	1	231-01150	CASE; PEDI FULL BODY	\$ 96.00	2.00%	\$ 94.08
240	1	250-21050	AIRWAY LUBRICANT 45ml	\$ 11.00	2.00%	\$ 10.78
241	1	300-00750	RED SIMULATED BLOOD 4 OZ	\$ 17.00	2.00%	\$ 16.66
242	1	276-15550	LIQ DETERGENT-12 OZ BTL	\$ 15.00	2.00%	\$ 14.70
243	1	277-00150	POWDER BABY	\$ 8.50	2.00%	\$ 8.33
244	1	05-10100	ZOLL DIFIBRILATOR CONNECTOR	\$ 40.50	8.00%	\$ 37.26
245	1	05-10000	PHYSIO-CONTROL QUICK COMBO	\$ 40.50	8.00%	\$ 37.26
246	1	945004	PHILIPS DEFIBRILATOR CONNECTOR	\$ 100.00	8.00%	\$ 92.00
247	1	210-05250	PERIPHERALS HARD CASE	\$ 1,575.00	2.00%	\$ 1,543.50
248	1	277-00001*	WNDS; MC KID TRAUMA-STD	\$ 1,157.00	2.00%	\$ 1,133.86
249	1	277-00001B*	WNDS; MC KID TRAUMA-BLK	\$ 1,159.00	2.00%	\$ 1,135.82
250	1	277-00001T*	WNDS; MC KID TRAUMA-TAN	\$ 1,159.00	2.00%	\$ 1,135.82
251	1	232-11950	SimJr Adv SW & LIC	\$ 5,500.00	0.00%	\$ 5,500.00
252	1	232-11951	SimJr Adv SW LIC only	\$ 1,560.00	0.00%	\$ 1,560.00
253	1	232-11952	SimJr Adv SW CD only	\$ 20.00	0.00%	\$ 20.00
254	1	210-08001	Advanced Video System	\$ 8,395.00	3.00%	\$ 8,143.15
			Includes Desktop Computer w/Advanced Video Card, LCD Monitor, AVS Software, Audio, and Video Cable Adapter.			
255	1	1008408	Custom Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			For Installation of AVS System.			
			SimJunior Warranty and Service Options			
256	1	233-VPLUSP3	SimJr Adv Vp Plat 3yr Americas	\$ 8,895.00	0.00%	\$ 8,895.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			
257	1	232-VPLUSP3	SimJr Std Vp Plat 3yr Americas	\$ 6,195.00	0.00%	\$ 6,195.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
258	1	233-VPLUSP5	SimJr Adv Vp Plat 5yr Americas	\$ 14,995.00	0.00%	\$ 14,995.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			
259	1	232-VPLUSP5	SimJr Std Vp Plat 5yr Americas	\$ 10,195.00	0.00%	\$ 10,195.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			
260	1	232-05050EXW1	SimJr Exw, 1 extra year Std and Adv	\$ 2,000.00	0.00%	\$ 2,000.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
261	1	232-05050EXW1	SimJr Exw, 1 extra year Std and Adv	\$ 2,000.00	0.00%	\$ 2,000.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
262	1	232-05050EXW2	SimJr Exw, 2 extra years Std and Adv	\$ 4,000.00	0.00%	\$ 4,000.00
263	1	232-05050EXW3	SimJr Exw, 3 extra years Std and Adv	\$ 6,000.00	0.00%	\$ 6,000.00
264	1	232-05050EXW4	SimJr Exw, 4 extra years Std and Adv	\$ 8,000.00	0.00%	\$ 8,000.00
265	1	232-05050PMB	SimJr Pm Return To Laerdal Std and Adv	\$ 850.00	0.00%	\$ 850.00
266	1	232-05050PMC	SimJr Pm Customer Site Std and Adv	\$ 1,695.00	0.00%	\$ 1,695.00
267	1	232-05050LNR1	SimJr Loaner 1yr Program Std and Adv, Us	\$ 995.00	0.00%	\$ 995.00
268	1	232-05050LNR2	SimJr Loaner 2yr Program Std and Adv, Us	\$ 1,990.00	0.00%	\$ 1,990.00
269	1	232-05050LNR3	SimJr Loaner 3yr Program Std and Adv, Us	\$ 2,985.00	0.00%	\$ 2,985.00
270	1	232-05050LNR4	SimJr Loaner 4yr Program Std and Adv, Us	\$ 3,980.00	0.00%	\$ 3,980.00
271	1	232-05050LNR5	SimJr Loaner 5yr Program Std and Adv, Us	\$ 4,975.00	0.00%	\$ 4,975.00
			<i>SimJunior Curriculum Options</i>			
272	1	215-00050	SimStore Content			
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0.00%	\$ 1,000.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			<i>SimJunior Training Options</i>			
273	1	233-90050	Intro SimJr Adv Us Only, W/O Travel, 2 Days	\$ 1,000.00	2.00%	\$ 980.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
274	1	232-90950	Intro SimJr Std Class, 1 Day	\$ 1,850.00	2.00%	\$ 1,813.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
275	1	233-91950	Intro SimJr Adv Class, 2 Days	\$ 2,495.00	2.00%	\$ 2,445.10
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
276	1	232-91050	Intro SimJr Std Us Only, W/O Travel, 1 Day	\$ 1,000.00	2.00%	\$ 980.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
			SIMBABY			
			Laerdal SimBaby Infant Simulator Package Includes:			
277	1	245-05050	SimBaby Infant Simulator	\$ 27,395.00	3.00%	\$ 26,573.15
			Includes Manikin, BP Cuff, SpO2 Probe, Air/CO2 Tube, Consumables, Software & DFU.			
278	1	210-09001	Peripheral Kit Complete	\$ 7,495.00	3.00%	\$ 7,270.15
			Includes Monitor, USB Webcam & Hub, PDA, Linkbox & Laptop.			
279	1	210-01150	Compressor	\$ 3,300.00	3.00%	\$ 3,201.00
280	1	245-83050	SimBaby Installation	\$ 1,445.00	3.00%	\$ 1,401.65
281			Must be purchased if Value Plus Program is not purchased.			
282	1	245-90150	Intro to SimBaby On Site	\$ 3,595.00	3.00%	\$ 3,487.15
			A Laerdal instructor will travel to your facility and teach up to 8 participants.			
283	1	245-90250	SimBaby Update On Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
						\$ 43,727.60
			<i>SimBaby Parts and Accessory Options</i>			
284	1	210-08001	Advanced Video System	\$ 8,395.00	3.00%	\$ 8,143.15
			Includes Desktop Computer w/Advanced Video Card, LCD Monitor, AVS Software, Audio, and Video Cable Adapter.			
285	1	1008408	Custom Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			For Installation of AVS System.			
286	1	381220	Regulator	\$ 862.00	3.00%	\$ 836.14
287	1	042000	SimBaby Manikin Transportation Case	\$ 270.00	2.00%	\$ 264.60
288	1	245-18050	Peripherals Transportation Case	\$ 1,260.00	2.00%	\$ 1,234.80
289	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
290	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
291	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			<i>SimBaby Warranty and Service Options</i>			
292	1	210-VPLUSP3	SimBaby ValuePlus Platinum Year 3 Service Program	\$ 10,995.00	0.00%	\$ 10,995.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.			
293	1	210-VPLUSP5	SimBaby ValuePlus Platinum Year 5 Service Program	\$ 18,995.00	0.00%	\$ 18,995.00
			Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.			
294	1	245-05050EXW1	SimBaby 1 Year Extended Warranty	\$ 3,180.00	0.00%	\$ 3,180.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
295	1	245-05050PMC	SimBaby Preventive Maintenance On-Site	\$ 2,045.00	0.00%	\$ 2,045.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
296	1	245-05050PMB	SimBaby Preventive Maintenance Return	\$ 995.00	0.00%	\$ 995.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
297	1	245-05050LNR	SimBaby Loaner Program	\$ 1,295.00	0.00%	\$ 1,295.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
298	1	245-21050	Intro to SimBaby, No Travel	\$ 1,000.00	3.00%	\$ 970.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
299	1	245-90950	Intro to SimBaby Class	\$ 2,495.00	3.00%	\$ 2,420.15
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
			<i>SimBaby Curriculum Options</i>			
300	1	215-00050	SimStore Content	\$ 1,000.00	0.00%	\$ 1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
			<i>SimBaby Training Options</i>			
	1	245-90550	Scenario Programming SimBaby On-Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
301	1	245-90650	Scenario Programming SimBaby Laerdal Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
302	1	245-91950	Teaching with Scenarios SimBaby On-Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
303	1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00	3.00%	\$ 2,420.15
304	1	454-90350	Custom Technical Service	\$ 1,445.00	3.00%	\$ 1,401.65
			SIMNEWB ADVANCED			
305	1	225-00001	Laerdal SimNewB™ ADVANCED Version	\$ 24,000.00	3.00%	\$ 23,280.00
			Includes: SimNewB Manikin (PC Enabled), SimNewB Control Unit with Remote, Compact Compressor, NRP® Simulation Support Materials, Laptop with SimNewB Software, Patient Monitor, WebCam, and Carry Case. Part #84940 MUST be included on P.O. - no charge			
306	1	84940	SimNewB Accessory Kit			
			Includes Pediatric Laryngoscope Handle, Miller Blade Size 1, Stethoscope, 5 ET Tubes and Laerdal Pediatric Bag II. {Cost to purchase an additional kit is \$112.52 (includes discount)}			
307	1	225-83050	SimNewB Adv Installation	\$ 1,445.00	3.00%	\$ 1,401.65
			Must be purchased if Value Plus Program is not purchased.			
308	1	225-90150	Intro to SimNewB Advanced On Site	\$ 3,595.00	3.00%	\$ 3,487.15
			A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
309	1	225-90250	SimNewB Advanced Update On Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
						\$ 29,963.30

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			SIMNEWB STANDARD			
310	1	220-01001	Laerdal SimNewB™ Standard Version w/Compressor	\$ 15,795.00	3.00%	\$ 15,321.15
			Includes: Standard Manikin, SimNewB Control Unit with Remote, Compact Compressor, NRP® Simulation Support Material, Intro to SimNewB (Self Directed Learning DVD), DFU, Soft Carry Case. Part #84940 MUST be included on P.O. - no charge			
311	1	84940	SimNewB Accessory Kit			
			Includes Pediatric Laryngoscope Handle, Miller Blade Size 1, Stethoscope, 5 ET Tubes and Laerdal Pediatric Bag II. {Cost to purchase an additional kit is \$112.52 (includes discount)}			
312	1	220-91850	Intro SNB Std Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
			Must be purchased if Value Plus Program is not purchased.			
313	1	220-99250	SimNewB Standard Update On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
						\$ 18,910.15
			SimNewB Parts and Accessory Options			
314	1	220-03550	Congenital Anomaly Modules	\$ 1,400.00	3.00%	\$ 1,358.00
			Includes Cystic Hygroma Head Skin with Cystic Hygroma Insert, Cleft Lip Head Skin, Forceps Head Skin, Polycystic Kidneys, Myelomeningocele Insert, Omphalocele Insert.			
315	1	210-08001	Advanced Video System	\$ 8,395.00	3.00%	\$ 8,143.15
			Includes Desktop Computer w/Advanced Video Card, LCD Monitor, AVS Software, Audio, and Video Cable Adapter.			
316	1	1008408	Custom Installation	\$ 1,445.00	2.00%	\$ 1,416.10
			For Installation of AVS System.			
317	1	381220	Regulator Unit	\$ 862.00	3.00%	\$ 836.14
318	1	220-00150	Umbilical Cords (set of 4)	\$ 92.00	3.00%	\$ 89.24
319	1	381850	Portability Kit	\$ 1,455.00	3.00%	\$ 1,411.35
320	1	220-05350	Transportation Hard Case for SimNewB	\$ 1,650.00	2.00%	\$ 1,617.00
	1	210-05150	Transportation Case-Peripheral (holds monitor, laptop, webcam, cables)	\$ 1,654.00	2.00%	\$ 1,620.92
			SimNewB Warranty and Service Options			
321	1	225-VPLUSPA3	SimNewB Adv ValuePlus Platinum Year 3 Service Program	\$ 8,895.00	0.00%	\$ 8,895.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
322	1	220-VPLUSPS3	SimNewB Std ValuePlus Platinum Year 3 Service Program	\$ 8,895.00	0.00%	\$ 8,895.00
			Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.			
323	1	225-VPLUSPA5	SimNewB Adv ValuePlus Platinum Year 5 Service Program	\$ 14,995.00	0.00%	\$ 14,995.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.			
324	1	220-VPLUSPS5	SimNewB Std ValuePlus Platinum Year 5 Service Program	\$ 14,995.00	0.00%	\$ 4,995.00
			Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.			
325	1	225-00001EXWA 1	SimNewB Adv 1 Year Extended Warranty	\$ 2,100.00	0.00%	\$ 2,100.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
326	1	220-00001EXWS 1	SimNewB Std 1 Year Extended Warranty	\$ 1,575.00	0.00%	\$ 1,575.00
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
327	1	225-00001PMC	SimNewB Adv Preventive Maintenance On-Site	\$ 1,695.00	0.00%	\$ 1,695.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
328	1	220-00001PMS2	SimNewB Std Preventive Maintenance On-Site	\$ 1,695.00	0.00%	\$ 1,695.00
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
329	1	225-00001PMB	SimNewB Adv Preventive Maintenance Return	\$ 850.00	0.00%	\$ 850.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
330	1	220-00001PMS1	SimNewB Std Preventive Maintenance Return	\$ 850.00	0.00%	\$ 850.00
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
331	1	225-00001LNR1	SimNewB Adv Loaner Program	\$ 995.00	0.00%	\$ 995.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
332	1	220-00001LNR1	SimNewB Std Loaner Program	\$ 995.00	0.00%	\$ 995.00
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
			<i>SimNewB Curriculum Options</i>			
333	1	215-00050	SimStore Content	\$ 1,000.00	0.00%	\$ 1,000.00
			Online access to validated scenarios, patient cases & multimedia. Please contact Jim Dwyer 845-264-1964 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.			
334	1	220-19550	Advanced Neonatal Resuscitation and Stabilization Scenarios Vol 1 (Included with SNB)	\$ 1,650.00	3.00%	\$ 1,600.50
335	1	220-19650	Advanced Neonatal Resuscitation and Stabilization Scenarios Vol 2	\$ 3,500.00	3.00%	\$ 3,395.00
336	1	220-19750	Advanced Neonatal Resuscitation and Stabilization Scenarios CD ONLY	\$ 1,500.00	3.00%	\$ 1,455.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			<i>SimNewB Training Options</i>			
337	1	225-21050	Intro to SimNewB Advanced Class, No Travel	\$ 1,000.00	3.00%	\$ 970.00
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).			
338	1	225-90950	Intro to SimNewB Advanced Class	\$ 2,495.00	3.00%	\$ 2,420.15
			Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).			
339	1	225-90550	Scenario Programming SimNewB Advanced On-Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
340	1	225-90850	Teaching with Scenarios SimNewB Advanced On-Site - 1 Day	\$ 1,850.00	3.00%	\$ 1,794.50
341	1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00	3.00%	\$ 2,420.15
342	1	454-90350	Custom Technical Service	\$ 1,445.00	3.00%	\$ 1,401.65
343	1	220-10050	Intro to SNB Std eLearning	\$ 50.00	3.00%	\$ 48.50
344	1	220-96650	Intro to SNB Std at Laerdal Site	\$ 1,850.00	3.00%	\$ 1,794.50
345	1	220-21050	Intro to SNB Std W/O Travel	\$ 1,000.00	3.00%	\$ 970.00
350	1	220-91950	Teaching with Scenarios for SimNewB Standard On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
351	1	220-99550	Scenario Programming SimNewB Standard On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
			MEGACODE KELLY			
352	1	200-05050	MegaCode Kelly Advanced (VitalSim Capable)	\$ 7,500.00	8.00%	\$ 6,900.00
353	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
354	1	203-05050	MegaCode Kelly Basic (VitalSim ECG Capabilities Only)	\$ 4,195.00	8.00%	\$ 3,859.40
355	1	200-05050EXW	MegaCode Kelly Extended Warranty (One Year)	\$ 690.00	3.00%	\$ 669.30
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
356	1	200-10001EXW	VitalSim Extended Warranty (One Year)	\$ 160.00	3.00%	\$ 155.20
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
357	1	200-17001	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim	\$ 3,000.00	8.00%	\$ 2,760.00
358	1	200-17101	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim CD ONLY	\$ 1,500.00	8.00%	\$ 1,380.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
359	1	80-1496	ACLS VitalSim Scenarios for ALS Simulator	\$ 4,194.00	8.00%	\$ 3,858.48
360	1	80-1526	ACLS VitalSim Scenarios for ALS Simulator CD ONLY	\$ 2,097.00	8.00%	\$ 1,929.24
361	1	200-17201	Emergency Preparedness Scenarios - Terrorism for VitalSim	\$ 3,750.00	8.00%	\$ 3,450.00
362	1	200-18201	Emergency Preparedness Scenarios - Terrorism for VitalSim CD ONLY	\$ 1,875.00	8.00%	\$ 1,725.00
363	1	210-93050	Rapid Response Curriculum Box	\$ 3,645.00	8.00%	\$ 3,353.40
			*Initial purchase must include 210-93550 Rapid Response Participant Box			
364	1	210-93550	Rapid Response Participant Box	\$ 350.00	8.00%	\$ 322.00
365	1	210-93450	Rapid Response Instructor Pack	\$ 100.00	8.00%	\$ 92.00
366	1	211-90950	Rapid Response Instructor Course	\$ 2,895.00	8.00%	\$ 2,663.40
367	1	210-94050	First 5 Minutes Curriculum Box	\$ 2,645.00	8.00%	\$ 2,433.40
			*Initial purchase must include 210-94850 First 5 Minutes Participant Pack			
368	1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	8.00%	\$ 322.00
369	1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	8.00%	\$ 92.00
370	1	211-90850	First 5 Minutes Instructor Course	\$ 2,895.00	8.00%	\$ 2,663.40
371	1	200-90150	Intro to VitalSim Programming On-Site	\$ 1,850.00	8.00%	\$ 1,702.00
			A Laerdal instructor will travel to your facility and teach up to 8 participants.			
372	1	200-90850	Teaching with Scenarios for VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
373	1	200-90350	Intro to MC Kelly at Customer Site	\$ 1,850.00	3.00%	\$ 1,794.50
374	1	200-90550	Scenario Programming VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
375	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
376	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
377	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			MEGACODE KID			
378	1	231-05050	MegaCode Kid Advanced (VitalSim Capable)	\$ 4,900.00	8.00%	\$ 4,508.00
379	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
380	1	MCKIDLNR	MegaCode Kid Loaner Package			
			Includes Loaner MegaCode Kid manikin and Loaner VitalSim Control Unit. Loaner manikin and control unit to be returned after receipt of SimJunior.			
381	1	231-05050EXW	MegaCode Kid Advanced Extended Warranty (One Year)	\$ 440.00	3.00%	\$ 426.80
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
382	1	200-10001EXW	VitalSim Extended Warranty (One Year)	\$ 160.00	3.00%	\$ 155.20
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
383	1	231-15050	ECG Kid (VitalSim ECG Capabilities Only)	\$ 2,765.00	8.00%	\$ 2,543.80
384	1	277-00001	Pediatric Trauma Modules	\$ 1,159.00	8.00%	\$ 1,066.28
385	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
386	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
387	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			NURSING ANNE			
388	1	325-05050	Nursing Anne (VitalSim Capable)	\$ 4,452.00	8.00%	\$ 4,095.84
389	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
390	1	325-20050	Nursing Anne (Non-VitalSim Capable)	\$ 2,817.00	8.00%	\$ 2,591.64
391	1	325-05050EXW	Nursing Anne Extended Warranty (One Year)	\$ 440.00	3.00%	\$ 426.80
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
392	1	200-10001EXW	VitalSim Extended Warranty (One Year)	\$ 160.00	3.00%	\$ 155.20
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
393	1	200-17001	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim	\$ 3,000.00	8.00%	\$ 2,760.00
394	1	200-17101	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim CD ONLY	\$ 1,500.00	8.00%	\$ 1,380.00
395	1	200-17201	Emergency Preparedness Scenarios - Terrorism for VitalSim	\$ 3,750.00	8.00%	\$ 3,450.00
396	1	200-18201	Emergency Preparedness Scenarios - Terrorism for VitalSim CD ONLY	\$ 1,875.00	8.00%	\$ 1,725.00
397	1	200-90150	Intro to VitalSim Programming On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
			A Laerdal instructor will travel to your facility and teach up to 8 participants.			
398	1	200-90850	Teaching with Scenarios for VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
399	1	200-90550	Scenario Programming VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
400	1	325-00750	Breast Exam Module	\$ 623.00	8.00%	\$ 573.16
401	1	325-00650	Mastectomy Module	\$ 448.00	8.00%	\$ 412.16
402	1	325-00450	Fundus Skills & Assessment Module	\$ 448.00	8.00%	\$ 412.16
403	1	325-02650	Fundus Pelvis	\$ 226.00	8.00%	\$ 207.92
404	1	325-00550	Wound Care & Assessment Set	\$ 1,733.00	8.00%	\$ 1,594.36
405	1	200-20001	Wireless Microphone	\$ 130.00	8.00%	\$ 119.60
406	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
407	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
408	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			NURSING KELLY			
409	1	300-05050	Nursing Kelly (VitalSim Capable)	\$ 4,195.00	8.00%	\$ 3,859.40
410	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
411	1	300-20050	Nursing Kelly (Non-VitalSim Capable)	\$ 2,567.00	8.00%	\$ 2,361.64
412	1	300-05050EXW	Nursing Kelly Extended Warranty (One Year)	\$ 390.00	3.00%	\$ 378.30
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
413	1	200-10001EXW	VitalSim Extended Warranty (One Year)	\$ 160.00	3.00%	\$ 155.20
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
414	1	300-01050	Wound Care Assessment Set (Male)	\$ 1,653.00	8.00%	\$ 1,520.76
415	1	200-17001	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim	\$ 3,000.00	8.00%	\$ 2,760.00
416	1	200-17101	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim CD ONLY	\$ 1,500.00	8.00%	\$ 1,380.00
417	1	200-17201	Emergency Preparedness Scenarios - Terrorism for VitalSim	\$ 3,750.00	8.00%	\$ 3,450.00
418	1	200-18201	Emergency Preparedness Scenarios - Terrorism for VitalSim CD ONLY	\$ 1,875.00	8.00%	\$ 1,725.00
419	1	200-90150	Intro to VitalSim Programming On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
			A Laerdal instructor will travel to your facility and teach up to 8 participants.			
420	1	200-90850	Teaching with Scenarios for VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
421	1	200-90550	Scenario Programming VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
422	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
423	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
424	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			RESUSCI ANNE SIMULATOR			
425	1	150-00001	Resusci Anne Simulator	\$ 7,995.00	8.00%	\$ 7,355.40
426	1	150-00001EXW	Resusci Anne Simulator Extended Warranty (One Year)	\$ 788.00	3.00%	\$ 764.36
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
427	1	150-00001PMC	Resusci Anne Simulator Preventive Maintenance On-Site	\$ 1,395.00	3.00%	\$ 1,353.15
			Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.			
428	1	150-00001PMB	Resusci Anne Simulator Preventive Maintenance Return	\$ 650.00	3.00%	\$ 630.50
			Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations (if applicable).			
429	1	150-00001LNR	Resusci Anne Simulator Loaner Program	\$ 470.00	3.00%	\$ 455.90
			1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.			
430	1	200-17001	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim	\$ 3,000.00	8.00%	\$ 2,760.00
431	1	200-17101	NLN Simulation in Nursing Education Scenarios Vol 1 for VitalSim CD ONLY	\$ 1,500.00	8.00%	\$ 1,380.00
432	1	80-1496	ACLS Scenarios for ALS Simulator	\$ 4,194.00	8.00%	\$ 3,858.48
433	1	80-1526	ACLS Scenarios for ALS Simulator CD ONLY	\$ 2,097.00	8.00%	\$ 1,929.24
434	1	200-17201	Emergency Preparedness Scenarios - Terrorism for VitalSim	\$ 3,750.00	8.00%	\$ 3,450.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
435	1	200-18201	Emergency Preparedness Scenarios - Terrorism for VitalSim CD ONLY	\$ 1,875.00	8.00%	\$ 1,725.00
	1	200-90150	Intro to VitalSim Programming On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
			A Laerdal instructor will travel to your facility and teach up to 8 participants.			
436	1	200-90850	Teaching with Scenarios for VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
437	1	200-90550	Scenario Programming VitalSim On-Site	\$ 1,850.00	3.00%	\$ 1,794.50
438	1	05-10000	Physio Control Quik Combo Connector	\$ 40.50	8.00%	\$ 37.26
439	1	05-10100	Zoll Defibrillator Connector	\$ 40.50	8.00%	\$ 37.26
440	1	945004	Cable FR2 to Manikin	\$ 100.00	8.00%	\$ 92.00
			PATIENT KELLY, NURSING KID, NURSING BABY			
441	1	301-00001	Patient Kelly	\$ 2,035.00	8.00%	\$ 1,872.20
442	1	350-05050	Nursing Kid (VitalSim Capable)	\$ 2,373.00	8.00%	\$ 2,183.16
			Includes Manikin, Airway Lubricant, Simulated Blood, Hospital Gown, Carry Case and DFU.			
443	1	200-10001	VitalSim Control Unit	\$ 2,450.00	8.00%	\$ 2,254.00
			Includes Control Unit with Battery Case and Batteries (6), Remote Control including Batteries (4), Operating Device to Control Unit Cable, USB Cable for connection to PC, AC Adapter, Software CD, Carry Case and DFU.			
444	1	350-05050EXW	Nursing Kid Extended Warranty (One Year)	\$ 245.00	3.00%	\$ 237.65
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
445	1	350-10050	Nursing Kid (Non-VitalSim Capable)	\$ 1,872.00	8.00%	\$ 1,722.24
446	1	365-05050	Nursing Baby (VitalSim Capable)	\$ 2,321.00	8.00%	\$ 2,135.32
447	1	365-05050EXW	Nursing Baby Extended Warranty (One Year)	\$ 240.00	3.00%	\$ 232.80
			One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).			
448	1	365-10050	Nursing Baby (Non-VitalSim Capable)	\$ 1,815.00	8.00%	\$ 1,669.80

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
			HARVEY			
449	1	HARVEY	Harvey, The Cardiopulmonary Patient Simulator	\$ 55,000.00	2.00%	\$ 53,900.00
450	1	HARVEYAU DIO	Sound Transmission System	\$ 4,000.00	2.00%	\$ 3,920.00
			Wireless stethoscope kit to train 10 students			
451	1	HARVEYEX W2	2 Year Extended Warranty	\$ 7,000.00	2.00%	\$ 6,860.00
452	1	HARVEYUS	Crating, Handling, Onsite Installation & Training in US	\$ 5,500.00	2.00%	\$ 5,390.00
453	1	HARVEYCA N	Crating, Handling, Onsite Installation & Training in Canada	\$ 7,000.00	2.00%	\$ 6,860.00
454	1	HARVEYHE ADSET	Stethophone (Stethoscope)	\$ 225.00	2.00%	\$ 220.50
455	1	UMEDIC100	Umedic Multimedia Computer Curriculum in Cardiology	\$ 18,000.00	2.00%	\$ 17,640.00
456	1	UMEDIC200	Essential Cardiac Auscultation	\$ 3,000.00	2.00%	\$ 2,940.00
			VIRTUAL IV			
			Virtual IV. Includes			
457	1	280-00001	Virtual IV Haptics Device	\$ 11,000.00	3.00%	\$ 10,670.00
458	1	280-00101	Virtual IV Desktop Computer	\$ 2,100.00	3.00%	\$ 2,037.00
459	1	280-04201	Virtual IV Inhospital Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
460	1	280-04301	Virtual IV Prehospital Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
461	1	280-04401	Virtual IV Military Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
462	1	280-04501	Virtual IV Anatomical Viewer	\$ 550.00	3.00%	\$ 533.50
463	1	280-00001EXW	Adult Virtual IV Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	5.00%	\$ 1,122.90
464	1	280-00001LNR	Adult Virtual IV Loaner Program	\$ 470.00	3.00%	\$ 455.90
465	1	280-20101	Virtual Phlebotomy Upgrade Kit Inhospital	\$ 4,200.00	3.00%	\$ 4,074.00
			Infant Virtual IV. Includes			
466	1	280-10050	Infant Virtual IV Haptics Device	\$ 11,000.00	3.00%	\$ 10,670.00
467	1	280-00101	Infant Virtual IV Desktop Computer	\$ 2,100.00	3.00%	\$ 2,037.00
468	1	280-13001	Infant Virtual IV In-Hospital Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
469	1	280-13101	Infant Virtual IV Pre-Hospital Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
470	1	280-13201	Infant Virtual IV Anatomical Viewer	\$ 550.00	3.00%	\$ 533.50
471	1	280-10050EXW	Infant Virtual IV Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	5.00%	\$ 1,122.90
472	1	280-10050LNR	Infant Virtual IV Loaner Program	\$ 470.00	3.00%	\$ 455.90
			Virtual Phlebotomy. Includes			
473	1	280-20001	Virtual Phlebotomy Haptics Device	\$ 11,000.00	3.00%	\$ 10,670.00
474	1	280-00101	Virtual Phlebotomy Desktop	\$ 2,100.00	3.00%	\$ 2,037.00
475	1	280-22401	Virtual Phlebotomy Inhospital Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
476	1	280-22501	Virtual Phlebotomy Anatomical Viewer	\$ 550.00	3.00%	\$ 533.50

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
477	1	280-20001EXW	Virtual Phlebotomy Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	5.00%	\$ 1,122.90
478	1	280-04601	Virtual IV Upgrade Kit	\$ 4,200.00	3.00%	\$ 4,074.00
479	1	280-04401	Virtual IV Military Module Software	\$ 2,625.00	3.00%	\$ 2,546.25
			HEARTCODE			
			HeartCode BLS System			
			HeartCode BLS Cognitive Student License			
480	1	80-1483	HeartCode BLS Skills Student License	\$ 28.50	3.00%	\$ 27.65
481	1	80-1429	HeartCode RA Adult Torso Manikin	\$ 25.00	3.00%	\$ 24.25
482	1	31002601	HeartCode CPR manikin to PC cable	Included		
483	1	315951	HeartCode Infant CPR Manikin	Included		
484	1	453-35001	BLS HeartCode Cognitive and Skills Software	Included		
485	1	80-1078	HeartCode BLS Software Kit	Included		
			Orders of less than 200 student licenses do not include the Adult Torso or the Baby Manikin.			
486	1	80-1470	HeartCode BLS Part 1 Web License	\$ 28.50	3.00%	\$ 27.65
			Volume Discounting Available on BLS			
			HeartCode ACLS System			
487	1	80-1512	HeartCode ACLS Cognitive Student License	\$ 105.00	3.00%	\$ 101.85
488	1	80-1511	HeartCode ACLS Skills Student License	\$ 15.00	3.00%	\$ 14.55
489	1	31002601	HeartCode Resusci Anne Adult Torso	Included		
490	1	315951	HeartCode Adult CPR manikin to PC cable	Included		
491	1	80-1510	HeartCode ACLS Cognitive and Skills Software Kit	Included		
			Orders of less than 200 student licenses do not include the Adult Torso or the Baby Manikin.			
492	1	80-1509	HeartCode ACLS V09 Prepaid CD	\$ 105.00	3.00%	\$ 101.85
493	1	80-1513	HeartCode ACLS V09 License to Unlock Demo CD	\$ 105.00	3.00%	\$ 101.85
494	1	80-1516	HeartCode ACLS Part 1 Web License	\$ 105.00	3.00%	\$ 101.85
			Volume Discounting Available on ACLS			
			HeartCode PALS			
495	1	80-1525	HeartCode PALS Prepaid CD, Laerdal Version	\$ 105.00	3.00%	\$ 101.85
496	1	80-1530	HeartCode PALS License to unlock Demo CD, Laerdal version	\$ 105.00	3.00%	\$ 101.85

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
497	1	80-1524	HeartCode PALS Prepaid CD, Distribution version	\$ 105.00	3.00%	\$ 101.85
498	1	80-1529	HeartCode PALS License to unlock Demo CD, Distribution version	\$ 105.00	3.00%	\$ 101.85
499	1	80-1523	HeartCode PALS Cognitive (Part 1) Software Kit	Included		
500	1	80-1528	HeartCode PALS Cognitive (Part 1) License/Key	\$ 105.00	3.00%	\$ 101.85
			Volume Discounting Available on PALS			
			TASK TRAINERS			
501	1	260-20001	12 Lead Task Trainer	\$ 9,425.00	8.00%	\$ 8,671.00
502	1	375-10001	NG Tube & Trach Care Simulator	\$ 1,180.00	8.00%	\$ 1,085.60
503	1	375-21001	Interchangeable Catheterization & Enema Simulator	\$ 495.00	8.00%	\$ 455.40
504	1	375-22501	Fundus Skills & Assessment Trainer	\$ 880.00	8.00%	\$ 809.60
505	1	261-01001	Cricoid Stick Trainer	\$ 494.50	8.00%	\$ 454.94
506	1	102-00001	Choking Charlie	\$ 510.00	8.00%	\$ 469.20
507	1	260-05001	Pneumothorax Trainer	\$ 1,055.00	8.00%	\$ 970.60
508	1	090019	Laerdal IV Torso	\$ 950.00	8.00%	\$ 874.00
509	1	260-00001	AT Kelly Torso	\$ 2,116.00	8.00%	\$ 1,946.72
510	1	375-40501	Blood Pressure Training Arm	\$ 1,092.00	8.00%	\$ 1,004.64
511	1	270-00001	Male Multi-Venous IV Training Arm Kit	\$ 600.00	8.00%	\$ 552.00
512	1	375-50001	Female Multim-Venous IV Training Arm Kit	\$ 600.00	8.00%	\$ 552.00
513	1	375-70001	Pediatric Multi-Venous IV Training Arm Kit	\$ 400.00	8.00%	\$ 368.00
514	1	375-80001	Arterial Stick Arm Kit	\$ 475.00	8.00%	\$ 437.00
515	1	080015	Laerdal Infant IO Trainer	\$ 440.00	8.00%	\$ 404.80
516	1	250-00501	Baby Umbi	\$ 460.00	8.00%	\$ 423.20
517	1	375-30001	Baby Ivy	\$ 520.00	8.00%	\$ 478.40
518	1	375-32001	Baby Arti	\$ 435.00	8.00%	\$ 400.20
519	1	375-34001	Baby Stap	\$ 460.00	8.00%	\$ 423.20
520	1	375-35001	Baby Hippy	\$ 460.00	8.00%	\$ 423.20
521	1	200-20150	VitalSim Sounds Trainer	\$ 628.50	8.00%	\$ 578.22
522	1	200-20250	VitalSim Arrhythmia Trainer	\$ 782.95	8.00%	\$ 720.31
523	1	375-42050	VitalSim Blood Pressure Arm	\$ 790.00	8.00%	\$ 726.80
524	1	200-10001	VitalSim Unit	\$ 2,450.00	8.00%	\$ 2,254.00
525	1	375-34501	IM Hip Simulator	\$ 1,010.00	8.00%	\$ 929.20
526	1	261-02150	IM Hip Carrying Case	\$ 115.00	8.00%	\$ 105.80
527	1	262-00001	Femoral Access Trainer	\$ 610.00	8.00%	\$ 561.20
528	1	261-10001	Deluxe Difficult Airway Trainer	\$ 2,165.00	8.00%	\$ 1,991.80
529	1	255-00001	Pediatric Intubation Trainer	\$ 1,225.75	8.00%	\$ 1,127.69
530	1	250-00250	Laerdal Infant Intubation Trainer	\$ 638.95	8.00%	\$ 587.83
531	1	250-00101	Laerdal Neonatal Intubation Trainer	\$ 520.50	8.00%	\$ 478.86
532	1	25000033	Laerdal Airway Management Trainer	\$ 1,895.00	8.00%	\$ 1,743.40
533	1	94005001	Laerdal AED Trainer 2	\$ 407.00	8.00%	\$ 374.44
534	1	945050	Remote Control for Laerdal AED Trainer 2	\$ 42.00	8.00%	\$ 38.64
535	1	07-10900	Standard AED Trainer 2 Pads	\$ 25.00	8.00%	\$ 23.00

Item	Qty.	Catalog #	Description	Unit Price	Discount	Extended Price
536	1	945090	Laerdal Link AED Trainer 2 Pads	\$ 27.00	8.00%	\$ 24.84
537	1	M3871A	Standard Pediatric AED Trainer 2 Pads	\$ 55.95	8.00%	\$ 51.47
538	1	NNW-2000	Male Newborn Baby White - both sexes available in black/white/asian	\$ 41.00	3.00%	\$ 39.77
539	1	NNB-2100	Female Newborn Baby Black - both sexes available in black/white/asian	\$ 41.00	3.00%	\$ 39.77
540	1	101-10001	Extri Kelly	\$ 1,189.00	8.00%	\$ 1,093.88
541	1	201-10001	Crash Kelly	\$ 2,690.00	8.00%	\$ 2,474.80
542	1	100-10001	First Aid Training Manikin	\$ 1,950.00	8.00%	\$ 1,794.00
543	1	302-00001	Convalescent Kelly	\$ 1,310.00	8.00%	\$ 1,205.20
544	1	201-00001	Ultimate Hurt Manikin	\$ 5,190.00	8.00%	\$ 4,774.80
545	1	220-25050	Newborn Anne	\$ 1,900.00	8.00%	\$ 1,748.00
546	1	VT-1800	Nita Newborn	\$ 622.00	8.00%	\$ 572.24
547	1	VT-910	Wound Care Model	\$ 512.00	3.00%	\$ 496.64
548	1	VT-901	Wound Care Model Carrying Case	\$ 75.00	3.00%	\$ 72.75
549	1	VT-2400	Chester Chest	\$ 753.00	3.00%	\$ 730.41
550	1	VT-501	Chester Chest Carrying Case	\$ 85.00	3.00%	\$ 82.45
551	1	VT-600	Peter PICC Line	\$ 709.00	8.00%	\$ 652.28
			ANATOMY			
552	1	SK-2500	Skele-Torso	\$ 6,200.00	8.00%	\$ 5,704.00
553	1	SK-1035	Deluxue Biology Skeleton	\$ 2,750.00	8.00%	\$ 2,530.00
554	1	HE-2000	Danny Smith Heart Model	\$ 357.00	3.00%	\$ 346.29
			ALL CPR MANIKINS & ACCESSORIES		8.00%	
			Discounts are from the 2011 LIST PRICE at the time of order.			
			AMERICAN HEART ASSOCIATION TRAINING PRODUCTS INCLUDING TEXTS, CARDS, VIDEOS AND ACCESSORIES		7.00%	
			Discounts are from the 2011 LIST PRICE at the time of order.			
			GROUND SHIPPING/HANDLING IS INCLUDED IN ALL PRICING			
			APPROPRIATE SALES TAX WILL BE ADDED TO INVOICE			
			TERMS:			
			*NET 30 DAYS FOR APPROVED OPEN ACCOUNTS, CIA OR CREDIT CARDS ACCEPTED.			
			*ONE (1) YEAR WARRANTY ON MANUFACTURED PRODUCTS AND 90 DAY WARRANTY ON REFURBISHED PRODUCTS			

ABNORMAL QUANTITIES:

For purposes of this Invitation for Quote and any resulting contract award, any agency requirement that exceeds **\$100,000.00** must be forwarded to the Division of Purchase and Contract for processing. The Division, at its sole discretion, may process any such requirement in one of the following ways:

- 1) Purchase may be authorized at the current level of pricing with the current contract vendor(s)
- 2) Additional discounts from the current level of pricing may be negotiated with the current contract vendor(s)
- 3) A separate Invitation for Bids may be issued for the requirement

8. Price Lists and Catalogs

The successful contractor must furnish descriptive literature to any agency within seven (7) consecutive days after request of the agency. Failure to comply with these requirements may subject the contractor to removal from the contract.

9. Warranty

The contractor warrants to the owner that all equipment furnished under this specification will be new, of good material and workmanship, and agrees to replace promptly any part or parts which by reason of defective material or workmanship shall fail under normal use, free of negligence or accident, for a minimum period of twelve (12) months from date put in operation. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative.

10. Repair/Replacement Services

TYPES OF REPAIR/REPLACEMENT SERVICES: The using agencies may utilize one or both of these services.

I THE ON-SITE SERVICE PROVIDER: COST No Charge PER UNIT

All repairs are returned to Laerdal Medical Corporation.

The equipment will be fully warranted through On-Site repair/replacement (all costs borne by the vendor) for ONE (1) YEAR from the date of delivery. During the warranty period, the vendor must provide a twenty-four (24) hour return to service guarantee, tracked from the point that the vendor receives the product on site. The contractor warrants to the owner that all equipment furnished under this specification will be new, of good material and workmanship, and agrees to replace promptly any part or parts which by reason of defective material or workmanship shall fail under normal use, free of negligence or accident, during the warranty period. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative.

If the manufacturer's standard warranty exceeds the above warranty time period, then the manufacturer's warranty will continue to apply for the full extended time period.

List the authorized dealers that will service this contract

1	Company Name:	Laerdal Medical Corporation
	FID#:	13-2587752
	Address	167 Myers Corners Road
		Wappingers Falls, NY 12529
	Telephone:	845-297-7770
	FAX No:	800-266-4359
	Contact Person:	Catherine A. Masten

II ADVANCED DEPOT REPAIR/REPLACEMENT COST No Charge PER UNIT

The equipment will be fully warranted through advanced depot repair/replacement (all costs borne by the vendor) for ONE (1) YEAR from the date of delivery. During the warranty period, the vendor must provide a seventy-two (72) hour return to service guarantee, tracked from the point that the vendor receives the product. The contractor warrants to the owner that all equipment furnished under this specification will be new, of good material and workmanship, and agrees to replace promptly any part or parts which by reason of defective material or workmanship shall fail under normal use, free of negligence or accident, during the warranty period. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative.

If the manufacturer's standard warranty exceeds the above warranty time period, then the manufacturer's warranty will continue to apply for the full extended time period.

List the authorized dealers that will service this contract

Company Name:	Laerdal Medical Corporation
FID#:	13-2587752
Address	167 Myers Corners Road
	Wappingers Falls, NY 12529
Telephone:	845-297-7770
FAX No:	800-266-4359
Contact Person:	Catherine A. Masten

11. Contractor**Contractor Information**

Company	Laerdal Medical Corporation
Address	167 Meyers Corners Road Wappingers Falls, NY 12590
URL	http://www.laerdal.com/

Contractor Contact

Name	Lina D'emidio
Phone	800 648 1851 Phone
Fax	800 266 4359 Fax
E-Mail	Lina.D'emidio@laerdal.com

VitalSim Authorized Distributors With Local Sales Representation

The Distributors are authorized to sale and service the products listed for that Distributor. All other products will be purchased directly from Laerdal.

<p>1. Armstrong Medical Industries 575 Knightsbridge Parkway Lincolnshire, IL 60069 Phone: 800-323-4220 Fax: 847-913-0138</p>	<p>North Carolina Field Sales Representative: Kyle Robinson Product Access:</p> <ul style="list-style-type: none">○ BLS/CPR Manikins○ Basic IV & Airway Task Trainers○ MegaCode Kelly VitalSim○ MegaCode Kid VitalSim○ Nursing Anne VitalSim○ Nursing Kelly VitalSim○ Nursing Kid VitalSim○ Nursing Baby VitalSim
<p>2. BoundTree Medical 5000 Tuttle Crossing Blvd Dublin, OH 43016 Phone: 614-760-5000 Fax: 800-257-5713</p>	<p>North Carolina Field Sales Representative: Jimmy Ussery & David Murray Product Access:</p> <ul style="list-style-type: none">○ BLS/CPR Manikins○ Basic IV & Airway Task Trainers○ MegaCode Kelly VitalSim○ MegaCode Kid VitalSim○ Resusci Anne Simulator○ ALS Simulator○ ALS Simulator Advanced
<p>3. Henry Schein EMS 200 Gates Road Ballentine, SC 29002 Phone: 800-845-3550 Fax: 800-329-9109</p>	<p>North Carolina Field Sales Representative: Steve Ray Product Access:</p> <ul style="list-style-type: none">○ BLS/CPR Manikins○ Basic IV & Airway Task Trainers○ MegaCode Kelly VitalSim○ MegaCode Kid VitalSim
<p>4. Southeastern Emergency Equipment 5760 Highway 96 West Youngsville, NC 27596 Phone: 800-334-6656 Fax: 888-556-1048</p>	<p>North Carolina Field Sales Representative: Ed Hampton & Glen Alderfer Product Access:</p> <ul style="list-style-type: none">○ BLS/CPR Manikins○ Basic IV & Airway Task Trainers○ MegaCode Kelly VitalSim○ MegaCode Kid VitalSim○ Nursing Anne VitalSim○ Nursing Kelly VitalSim○ Nursing Kid VitalSim○ Nursing Baby VitalSim○ Resusci Anne Simulator○ ALS Simulator○ ALS Simulator Advanced

<p>5. AllMed 4715 Scruggs Station Road Jefferson City, MO 65109 Phone: 573-782-4411 Fax: 800-425-5633</p>	<p>North Carolina Field Sales Representative: Charles Barefoot Product Access:</p> <ul style="list-style-type: none"> ○ BLS/CPR Manikins ○ Basic IV & Airway Task Trainers ○ MegaCode Kelly VitalSim ○ MegaCode Kid VitalSim ○ Resusci Anne Simulator ○ ALS Simulator
<p>6. Enerspect 149 N Gibson Road Henderson, NV 89014 Phone: 888-522-5574 Fax: 702-586-4910</p>	<p>North Carolina Field Sales Representative: Nicole Falsone Product Access:</p> <ul style="list-style-type: none"> ○ BLS/CPR Manikins ○ Basic IV & Airway Task Trainers ○ MegaCode Kelly VitalSim ○ MegaCode Kid VitalSim ○ Resusci Anne Simulator ○ ALS Simulator

12. Addendums

6-30-11	Extended contract for another 12 months.